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As an agent, this is the perfect time for you to go out and educate sellers and get as many listings as you can! When you are determined to get more real estate listings, there are four areas you can focus on and dozens of ways to connect with potential home sellers. Below we've highlighted 14 ways to find those home sellers and get connected.

14 WAYS TO GET MORE REAL ESTATE LISTINGS

Go to sleep at the same time each night, and get up at the same time each morning, even on the weekends. Don't take naps after 3 p.m, and don't nap longer than 20 minutes. Stay away from caffeine and alcohol late in the day. Avoid nicotine completely. Get regular exercise, but not within 2-3 hours of bedtime. Don't eat a heavy meal late in the day.

10 Tips to Get More Sleep - American Cancer Society

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But as a time management coach working with people who need to get more done in less time, I've found that employing even one of these five strategies can save you hours each week. Clarify ...

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